



First Quarter 2018 Earnings

—

April 23, 2018

Forward Looking Statements

The supplemental information furnished here contains certain forward-looking statements. Forward looking statements are neither historical facts nor assurances of future performance. The Bank generally identifies forward-looking statements by terminology such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “could,” “should,” “seeks,” “approximately,” “predicts,” “intends,” “plans,” “estimates,” “anticipates” or the negative version of those words or other comparable words. Any forward-looking statements contained in this exhibit are based on the historical performance of the Bank and its subsidiaries or on its current plans, estimates and expectations.

The inclusion of this forward-looking information should not be regarded as a representation by the Bank or any other person that the future plans, estimates or expectations contemplated by the Bank will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Bank’s operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Bank’s underlying assumptions prove to be incorrect, the Bank’s actual results may vary materially from those indicated in these statements. The Bank does not undertake any obligation to publicly update or review any forward looking statement, whether as a result of new information, future developments or otherwise.

First Quarter 2018 Results

Highlights

- Reported EPS of \$0.34 for 1Q 2018.
- Pre-tax pre-provision earnings increased 14% from the prior quarter to \$20.9 million.
- Net Interest Margin expanded 5 basis points to 3.20%, as our cost of deposits rose 2 basis points to 0.47%.
- New loan fundings were \$452.3 million, more than twice the level of fundings in the first quarter of 2017.
- Total loans increased \$55.8 million in 1Q 2018. Excluding planned exits of \$52.2 million, loans increased 9% annualized.
- Total deposits increased \$99.7 million, or 2%, primarily driven by growth in low- or no-cost demand deposits.
- Enterprise value loans decreased \$81.7 million, or 20%, from the prior quarter to \$336.0 million.
- Provision expense was \$3.9 million, as net charge-offs of \$12.0 million were 95% EV or Tech loans.
- Noninterest expense decreased 5% and the efficiency ratio decreased to 68% from 71% in the prior quarter.
- Effective tax rate of 24% for the first quarter.
- Increased quarterly cash dividend by 10% to \$0.11.

(\$ in millions)

	1Q18	4Q17	1Q17
Net Interest Income	\$ 51.7	\$ 52.0	\$ 56.1
Noninterest Income	13.3	12.6	12.5
Noninterest Expenses	44.1	46.2	50.1
Pre-Provision Net Revenue	20.9	18.4	18.5
Provision for Loan Losses	3.9	3.0	6.0
Income Tax Expense ¹	4.1	14.3	4.9
Net Income	\$ 12.9	\$ 1.2	\$ 7.7
Earnings Per Diluted Share	\$0.34	\$0.03	\$0.21
Tangible Book Value per Share ²	\$17.23	\$17.26	\$16.23
Net Interest Margin ³	3.20%	3.15%	3.14%
Efficiency Ratio	68%	71%	73%

[1] Income tax expense in the fourth quarter of 2017 included \$9.0M related to the impact of tax reform legislation that resulted in a revaluation of our deferred tax assets and other tax reform impacts.

[2] Tangible Book Value per as converted share. See page 18 for non-GAAP reconciliations.

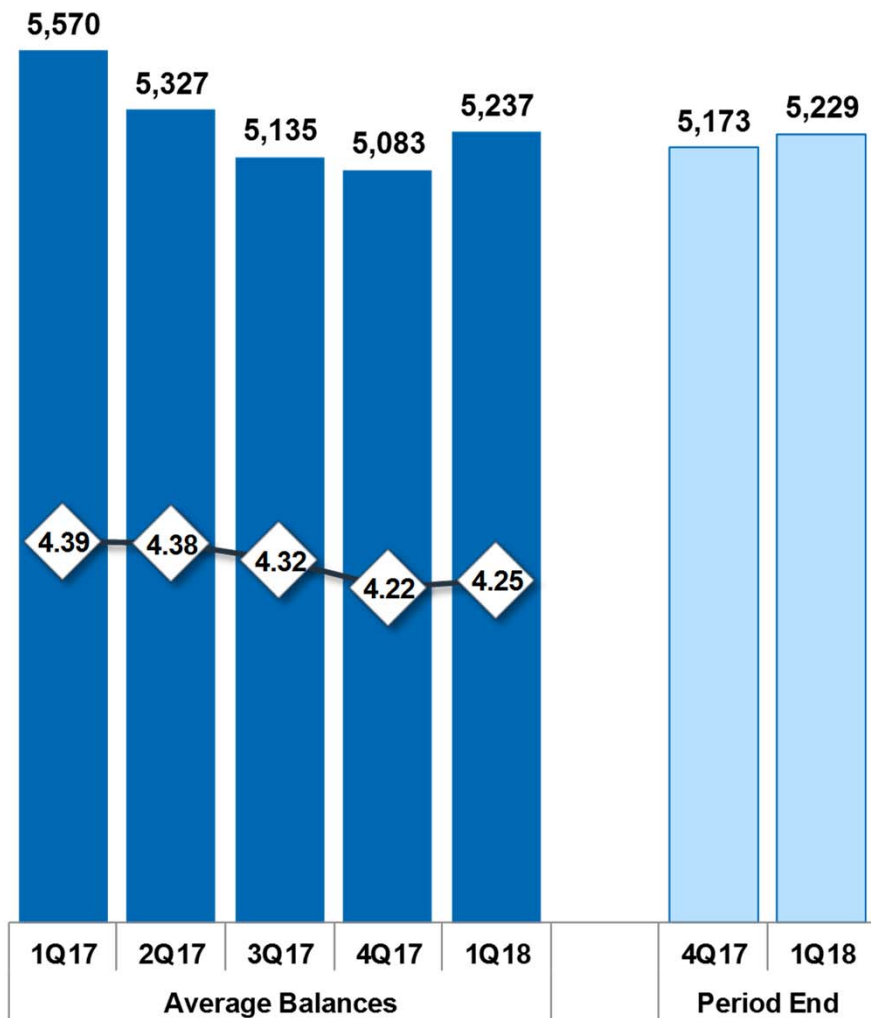
[3] Net Interest Margin adjusted to a taxable equivalent basis using a 21% tax rate in 1Q18 and a 35% tax rate in 4Q17 and 1Q17.

Loan Portfolio

Total Loans

(\$ in millions)

—◇— Loan Yield (%)¹

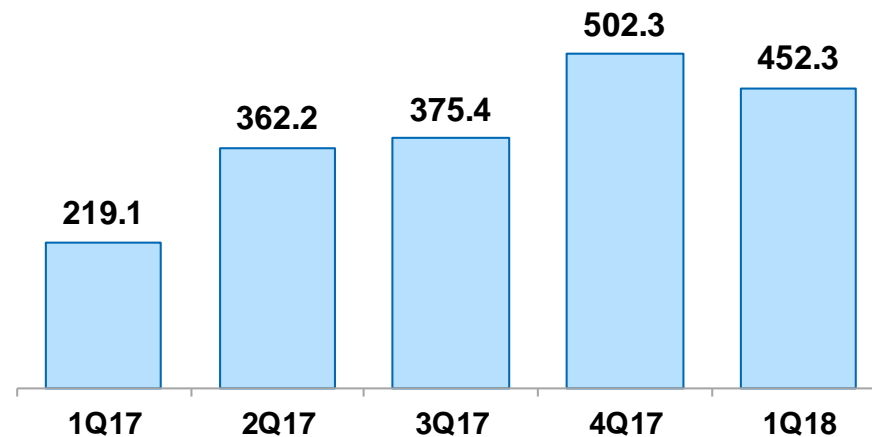


1Q 2018 Highlights

- Average loans increased \$153.4 million, or 3%
- Period end loans increased \$55.8 million, or 1%
- Loan growth in 1Q 2018 was \$108.0 million, or 9% annualized, net of planned exits of \$52.2 million
- New loan fundings totaled \$452.3 million, up 106% from the first quarter of 2017
- Commercial & Industrial loans comprised \$146.2 million, or 32% of total new loan fundings

New Loan Fundings

(\$ in millions)

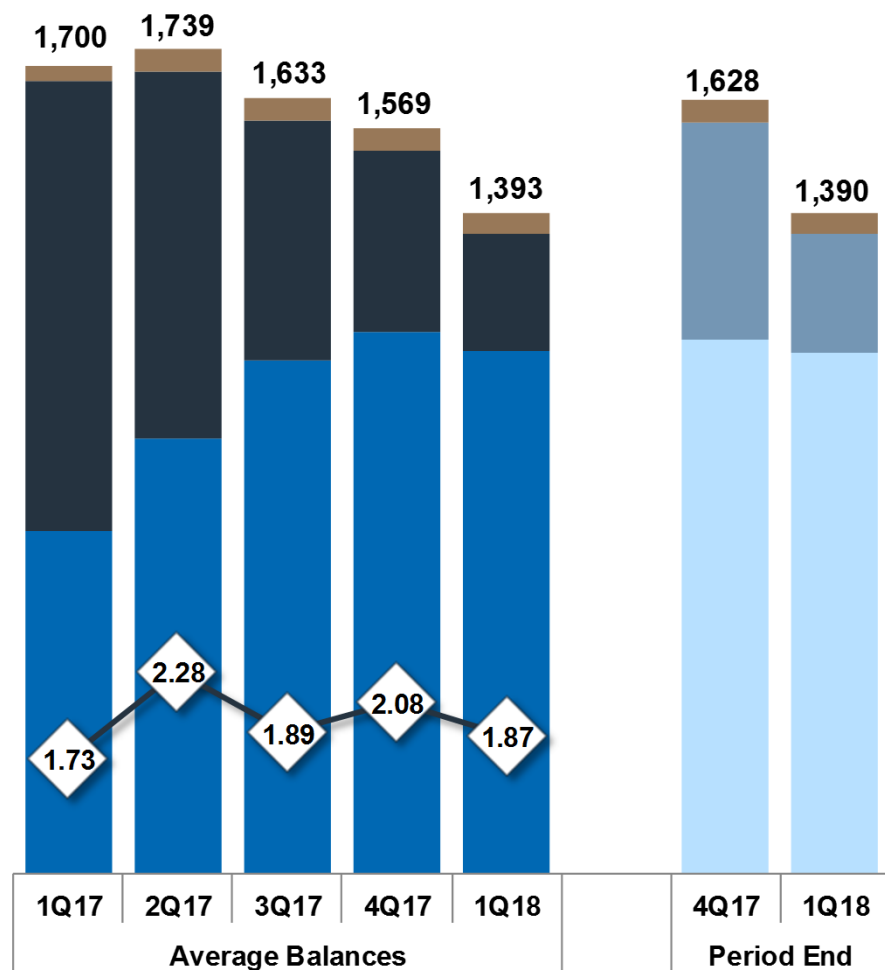


Cash and Investment Securities

Cash and Investment Securities

(\$ in millions)

■ Cash and due from banks ■ Due from banks - interest bearing
■ Investment Securities ◇ Yield on Investment Securities (%)



1Q 2018 Highlights

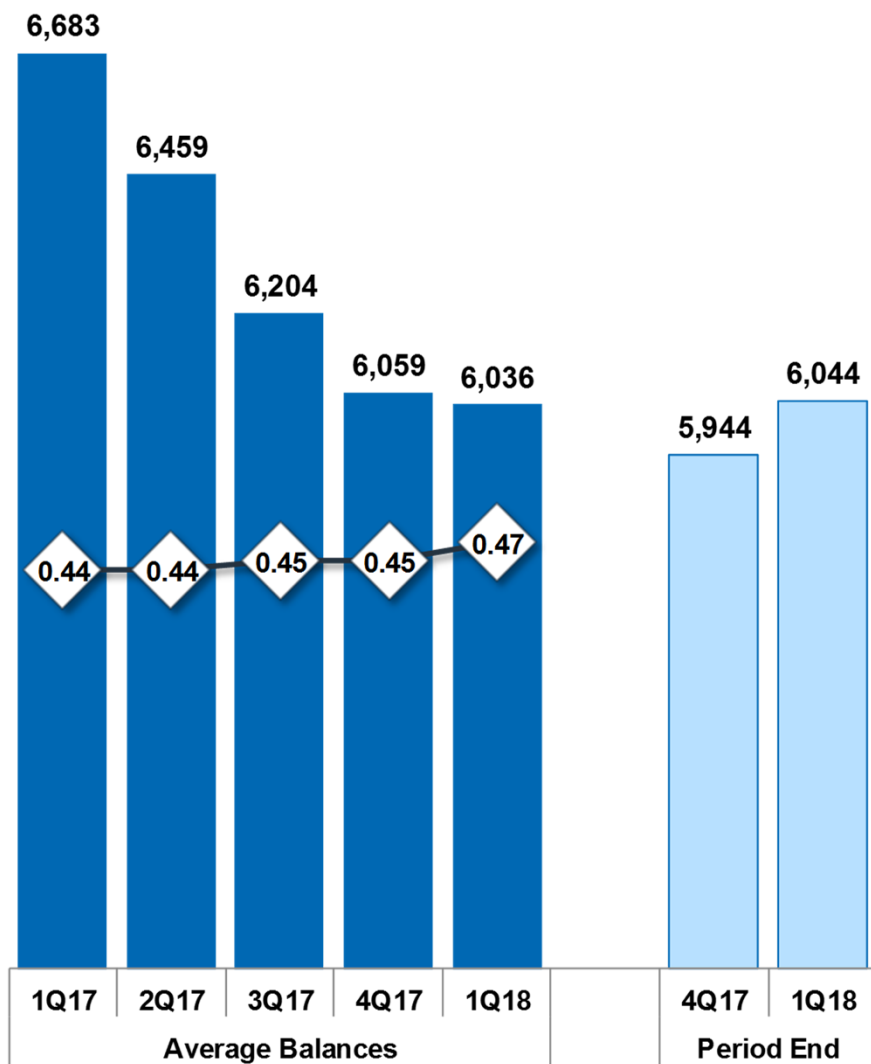
- Period-end Cash & Investment Securities decreased \$238.1 million
- \$280.0 million of FHLB Advances were paid down at the beginning of the 1Q 2018
- Investment Securities:
 - 98% government agency MBS
 - Average duration of 3.4 years¹
 - Under a 200 bps immediate rate increase, duration extends to 4.0 years¹
 - Yield decreased 21 basis points to 1.87% during 1Q 2018
 - Prepayments increased in 1Q 2018, resulting in higher premium amortization and a lower yield
- Cash and Investment Securities comprised 19% of total assets as of March 31, 2018

Deposit Portfolio

Total Deposits

(\$ in millions)

—◇— Cost of Total Deposits (%)



1Q 2018 Highlights

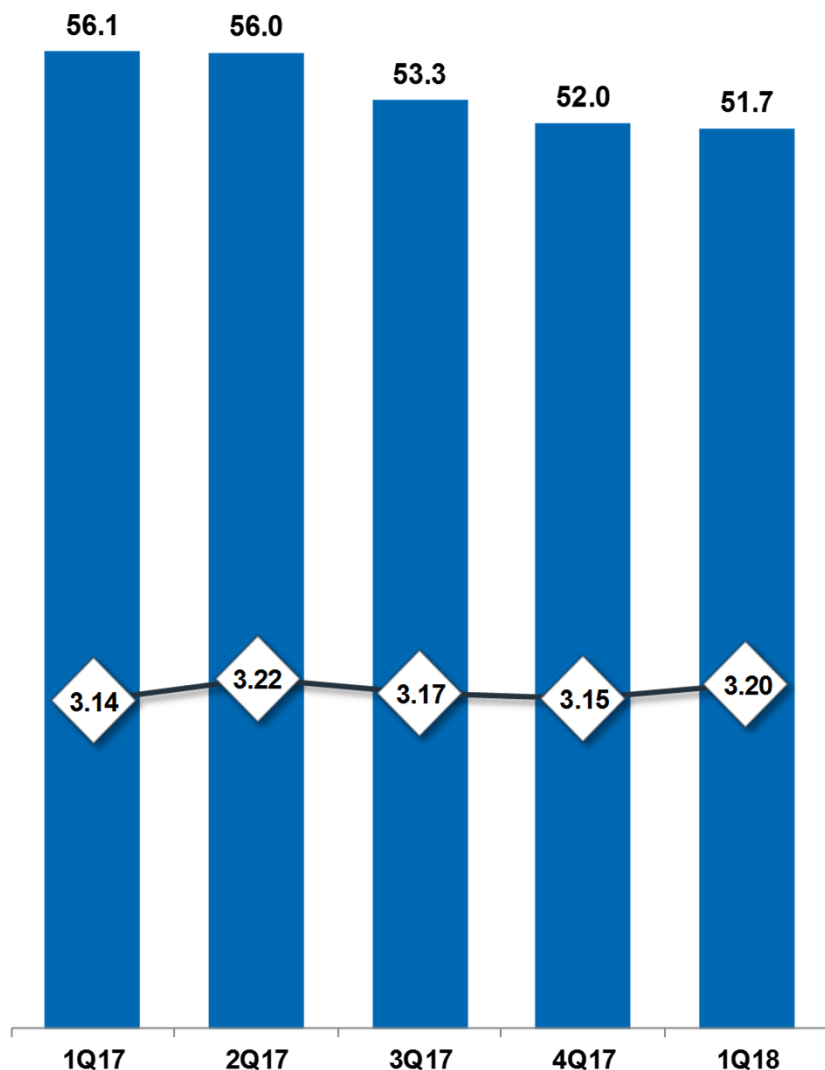
- Total Deposits increased \$100 million, or 2%, from the prior quarter
- Cost of deposits increased 2 bps to 47 basis points for 1Q 2018 and up only 3 bps over the past year
- Diverse sources of low-cost deposits include:
 - Retail Bank \$2.8 billion
 - Alternative Asset IRA Custodian \$1.4 billion
 - Escrow & Exchange \$589 million
 - Fiduciary Banking \$405 million
 - Municipal Deposits \$325 million
- Transaction accounts comprise 93% of total deposits
- Demand deposits comprise 56% of total deposits
- Loan-to-Deposit ratio of 87%, unchanged from the prior quarter

Net Interest Income and Margin

Net Interest Income

(\$ in millions)

◆ Net Interest Margin¹ (%)



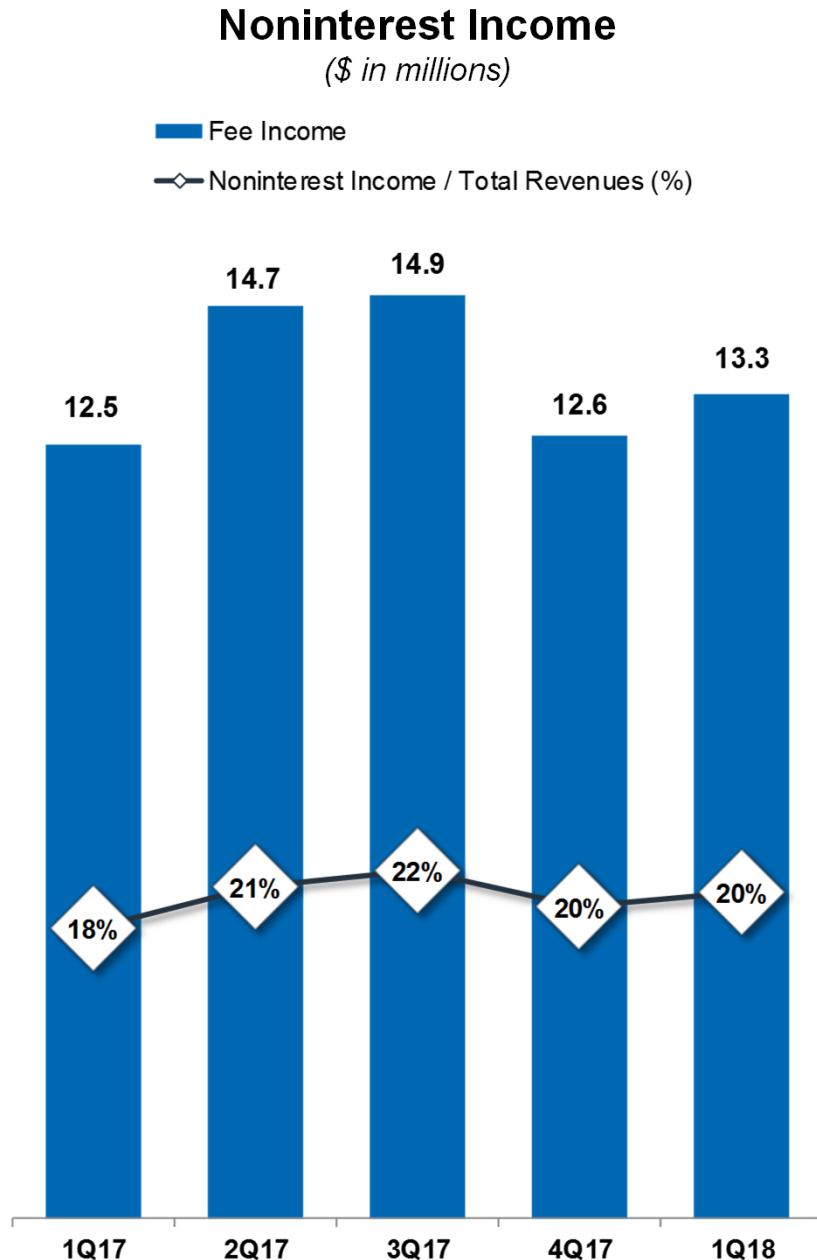
1Q 2018 Highlights

- Net interest income decreased 1% linked-quarter
- Average originated loans increased \$153 million, or 3%, from the prior quarter.
- Interest expense increased 2% in 1Q 2018
- Planned exits continue to have a negative impact on our loan interest income

Net Interest Income and NIM Activity¹

\$51,986	4Q 2017	3.15%
1,046	Loan Impacts:	0.14%
	1,286 Repricing/rate increases	
	425 Higher balances and other portfolio dynamics	
	(270) Accretion on acquired loans	
	(395) Two fewer days	
(1,195)	Cash and Investment Securities:	(0.07%)
	(620) Higher premium amortization	
	(575) Lower balances and other portfolio dynamics	
(164)	Deposit Cost:	(0.02%)
	(320) Higher rate & lower balances	
	156 Two fewer days	
20	Borrowings:	0.00%
	20 Lower FHLB balances and rate	
\$51,693	1Q 2018	3.20%

Noninterest Income



1Q 2018 Highlights

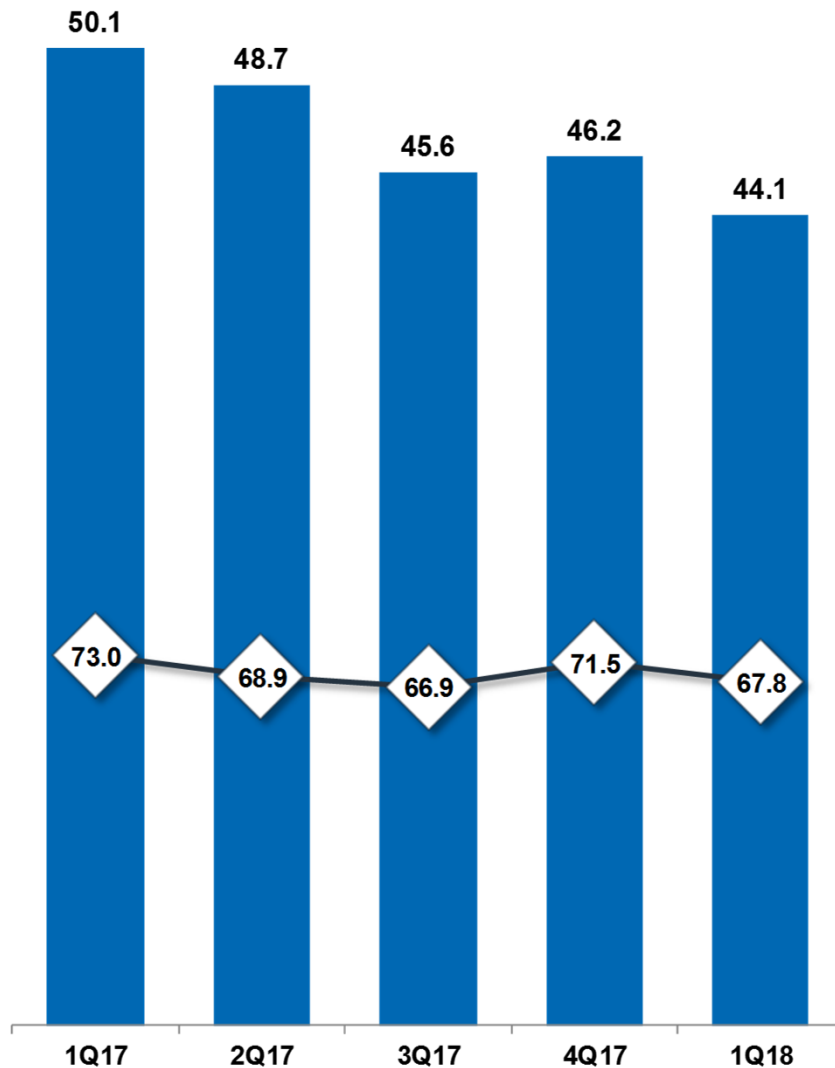
- Noninterest income increased \$638,000, or 5%, to \$13.3 million
- Diverse sources of noninterest income:
 - Trust Administrative fees \$7.0 million
 - Deposit and Treasury Management fees \$1.7 million
 - Escrow & Exchange fees \$1.4 million
 - Merchant Banking division \$838,000
 - BOLI income of \$1.1 million
- Noninterest income included a net *increase* in equity warrant valuations of \$108,000, compared to a net *decrease* of \$554,000 in the prior quarter
- Net gains on the sale of investment securities and other assets totaled \$232,000
- Noninterest income equaled 20% of total revenues in 1Q 2018

Noninterest Expense and Efficiency

Noninterest Expense

(\$ in millions)

—◇— Efficiency Ratio (%)

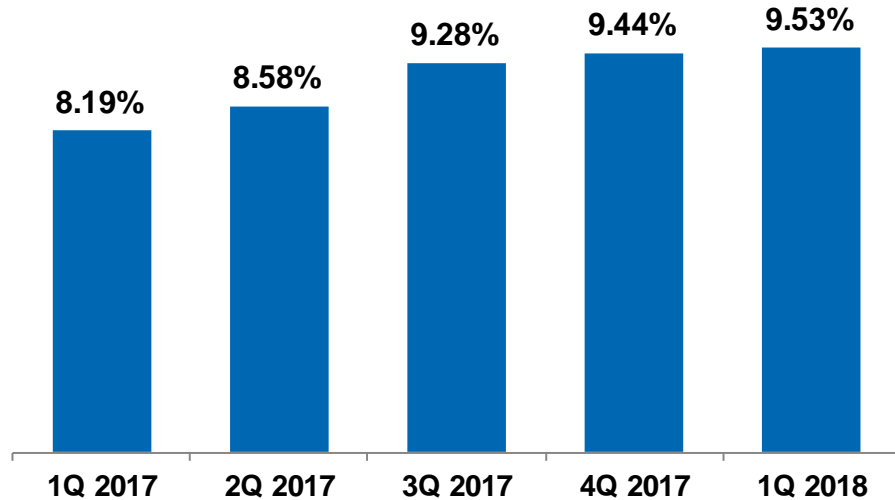


1Q 2018 Highlights

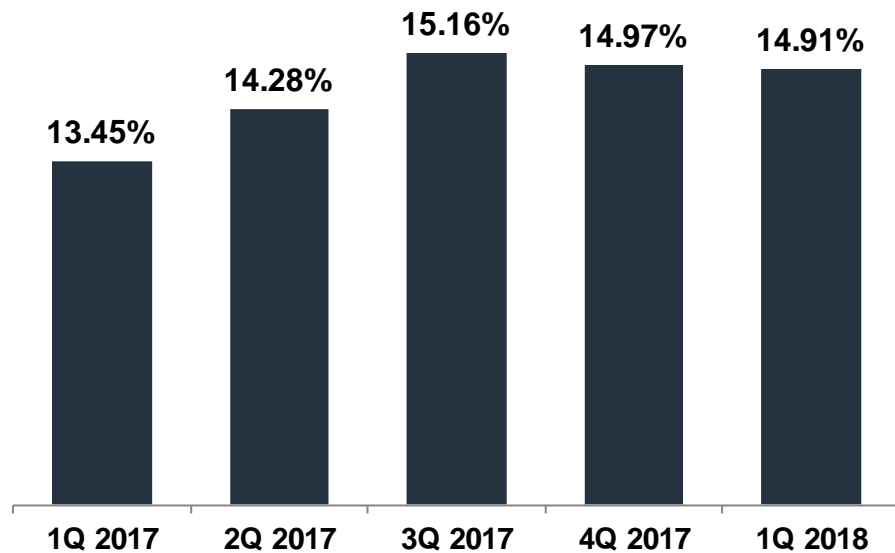
- Noninterest expense decreased \$2.1 million, or 5%, to \$44.1 million
- Noninterest expense included:
 - \$802,000 of strategic initiative related expenses
 - \$735,000 of severance expense
 - \$1.4 million of seasonally higher employer payroll taxes
 - A \$2.9 million reversal of professional services expense related to the settlement of a legal matter
- Linked-quarter decrease primarily driven by lower professional services, data processing, and other expenses.
- Efficiency ratio decreased to 67.8% for 1Q 2018

Capital

Tier 1 Leverage Ratio¹



Total Risk Based Capital Ratio¹



1Q 2018 Highlights

- Board of Directors authorized increasing the quarterly cash dividend by 10% to \$0.11 payable in 2Q 2018
- Opus has ample capital to execute on its disciplined growth strategy in 2018
- Total Stockholders' Equity was \$1.0 billion as of March 31, 2018, unchanged from prior quarter
 - Retained earnings increased \$9.7 million
 - Treasury Stock increased \$1.2 million
 - AOCI decreased \$9.9 million
- Regulatory capital ratios remain robust¹
 - Tier 1 Leverage up 9 bps to 9.53%
 - Total Risk-based Capital down 6 bps to 14.91%
- Tangible book value per as converted common share² equaled \$17.23 as of March 31, 2018, down 3 cents sequentially

[1] 1Q 2018 ratios are preliminary until the filing of our March 31, 2018 call report.

[2] See non-GAAP disclosures on page 18

Asset Sensitivity¹

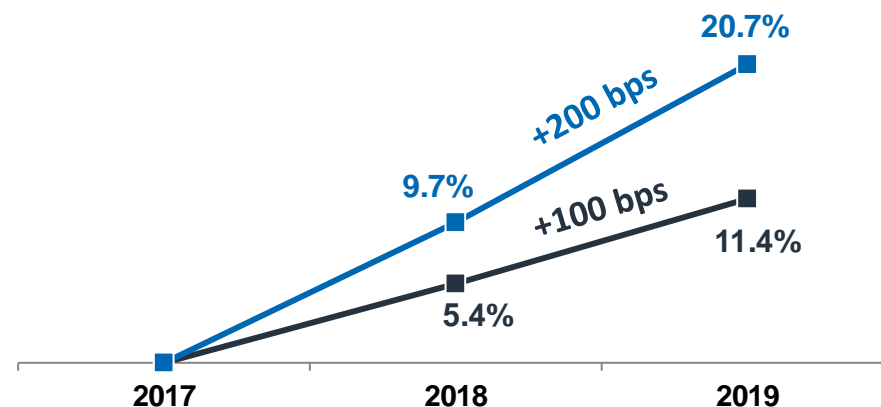
- Net interest income estimated to increase by 5.4% (+100bps shift) and 9.7% (+200bps shift) in year one
- 89% of Opus' loans have adjustable or variable rate characteristics, which include hybrid fixed/floating rate loans
- 93% of deposits are low-cost core transaction accounts²
- Duration of total assets (1.7 yrs) is nearly half as long as total liabilities (2.9 yrs)

Asset and Liability Duration

<u>Assets</u>		<u>Liabilities</u>	
	<i>Years</i>		<i>Years</i>
Investment Securities	3.4	Borrowings	1.0
Loans	1.5	Deposits	2.9
○ Commercial & Industrial	0.9	○ Non-interest Checking	6.4
○ Commercial Real Estate	1.6	○ NOW	3.6
○ Multifamily	1.8	○ Money Market	1.3
Total Asset Duration	1.7	○ Savings	4.1
		○ Time Deposits	1.0
		Total Liability Duration	2.9

Simulations of Net Interest Income

Assumes instantaneous parallel shift upward in the yield curve



Loan Resets and Maturities ²	< 1 Yr	1-3 Yrs	3-5 Yrs	> 5 Yrs	Total
Prime and 1M LIBOR	13.3%	0.3%	0.0%	0.0%	13.7%
3M LIBOR	14.5%	0.0%	0.0%	0.0%	14.5%
6M LIBOR	4.5%	20.8%	25.0%	5.8%	56.1%
Other Indexed Rate Loans	0.8%	1.9%	1.6%	0.5%	4.8%
Total Variable Rate Loans³	33.1%	23.0%	26.6%	6.3%	89.0%
Fixed Rate Loans	0.2%	1.6%	3.1%	6.1%	11.0%
Total Loans	33.3%	24.6%	29.7%	12.4%	100.0%

[1] As of December 31, 2017

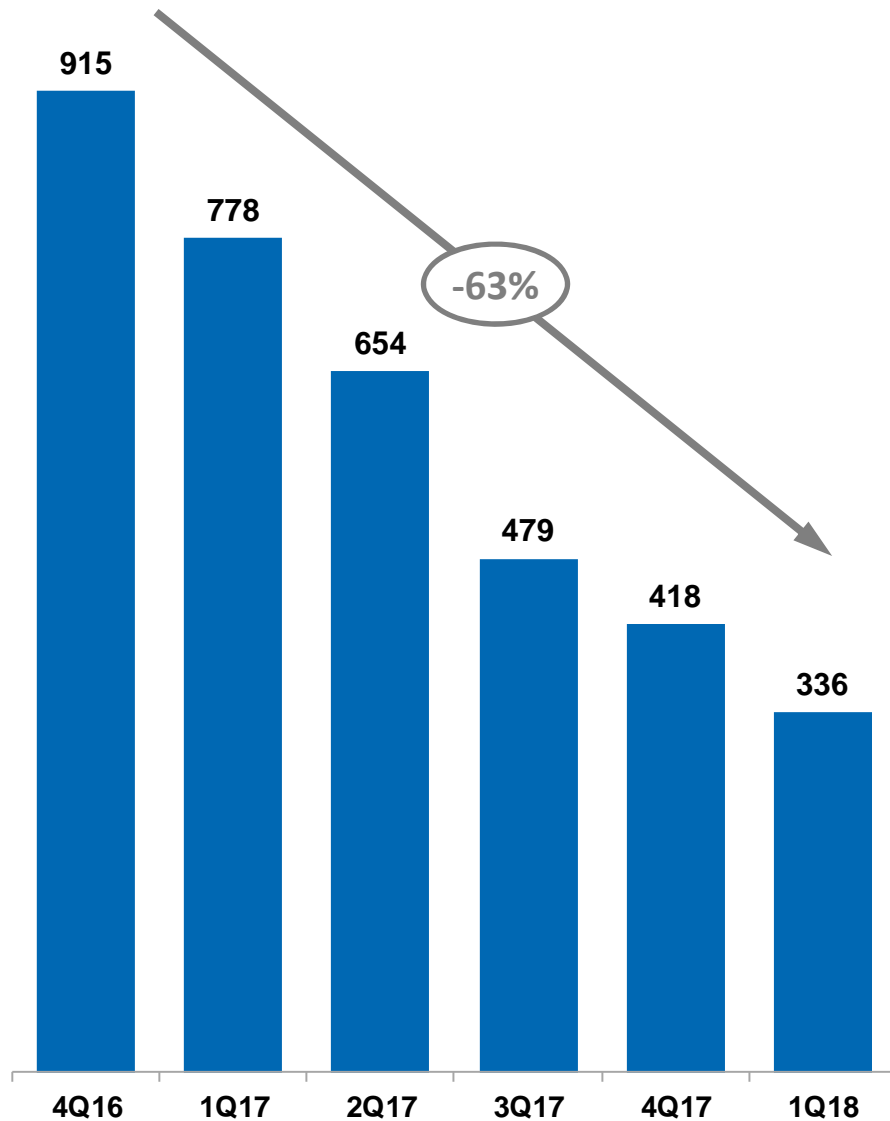
[2] As of March 31, 2018

[3] Does not consider prepayments or normal amortization.

Credit Quality Overview

Enterprise Value Loans

(\$ in millions)

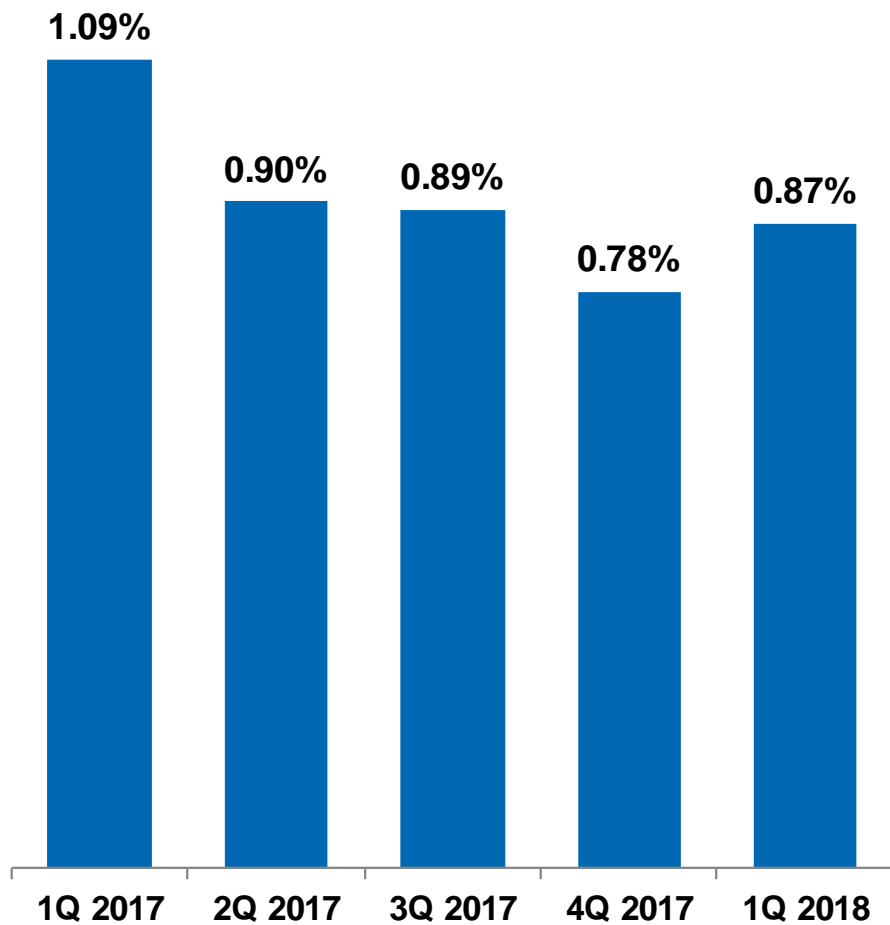


1Q 2018 Highlights

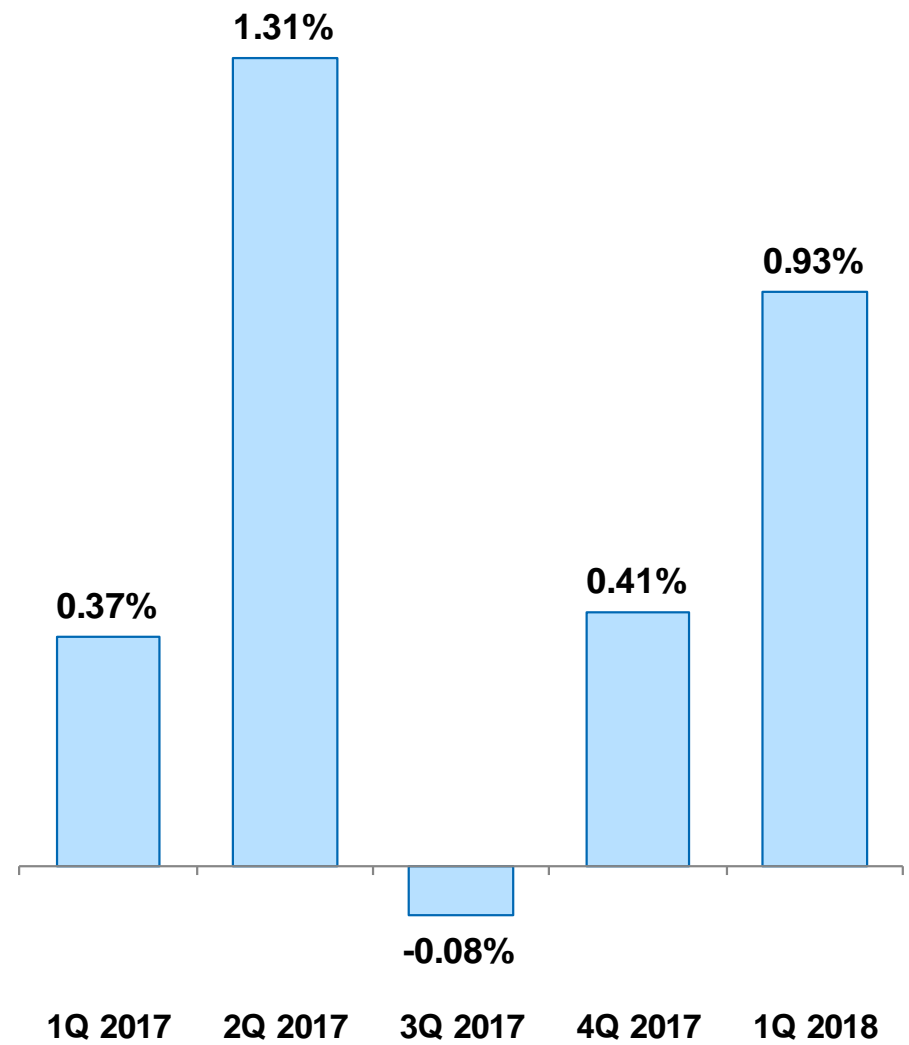
- Continued to reduce exposure to previously de-emphasized loan portfolios:
 - Enterprise Value loans down \$81.7 million, or 20%, to \$336.0 million
 - Total EV reduction of 63% since 4Q 2016
 - Planned exits through loan payoffs and sales totaled \$52.2 million
- Net charge-offs were \$12.0 million, or 0.93% of average loans annualized
 - Approximately 95% of charge-offs were EV or Technology loans and had \$8.2 million of specific reserves
- Nonperforming assets equaled \$63.8 million, or 0.87% of assets:
 - Increased by \$5.5 million, or 10%
 - One entertainment company loan addition was offset by a Technology loan charge-off
 - Smaller inflows and outflows made up the difference

Credit Quality

NPAs / Total Assets



NCOs / Average Loans (% annualized)

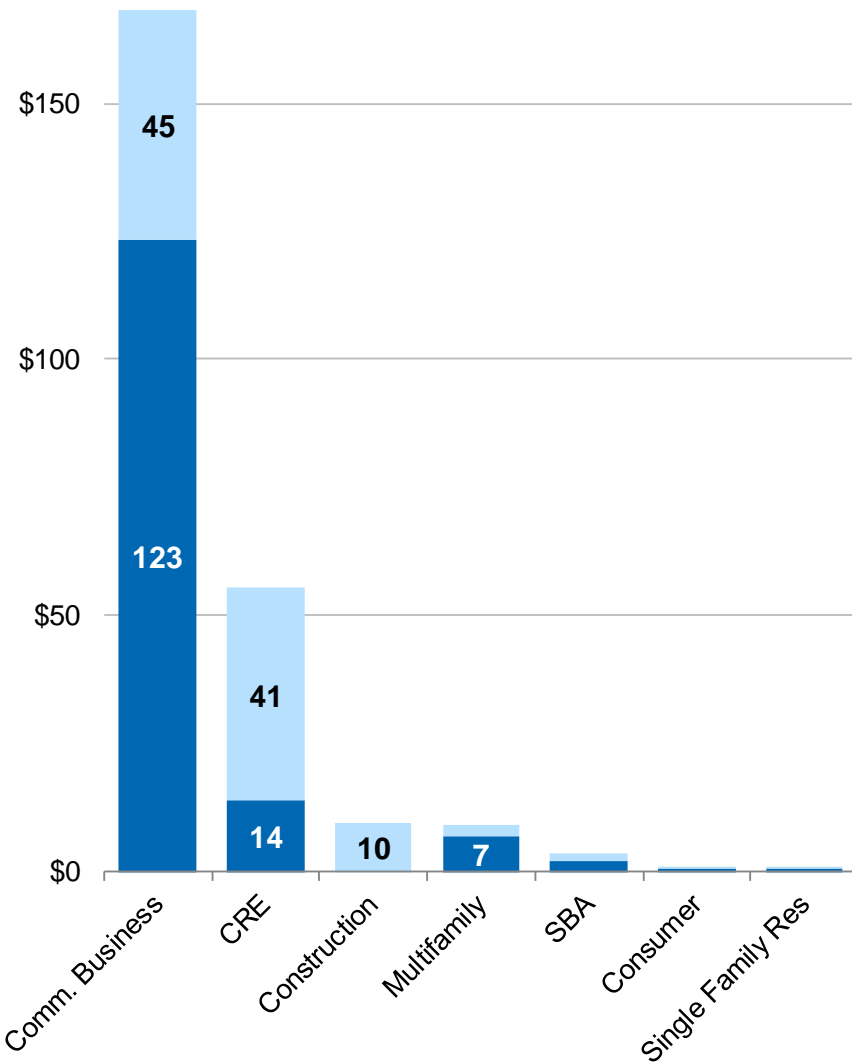


Criticized/Classified Loans¹

By Loan Product

(\$ in millions)

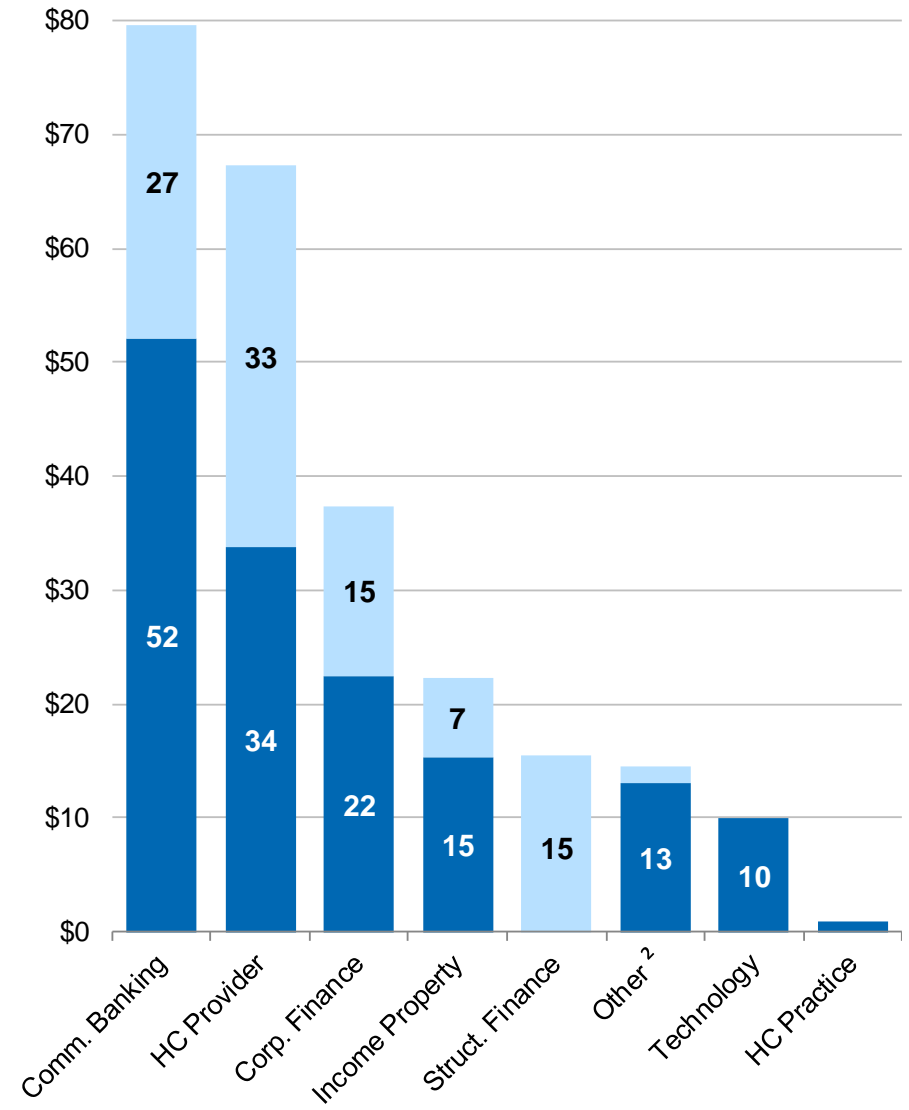
Special Mention Loans
Classified Loans



By Lending Division

(\$ in millions)

Special Mention Loans
Classified Loans



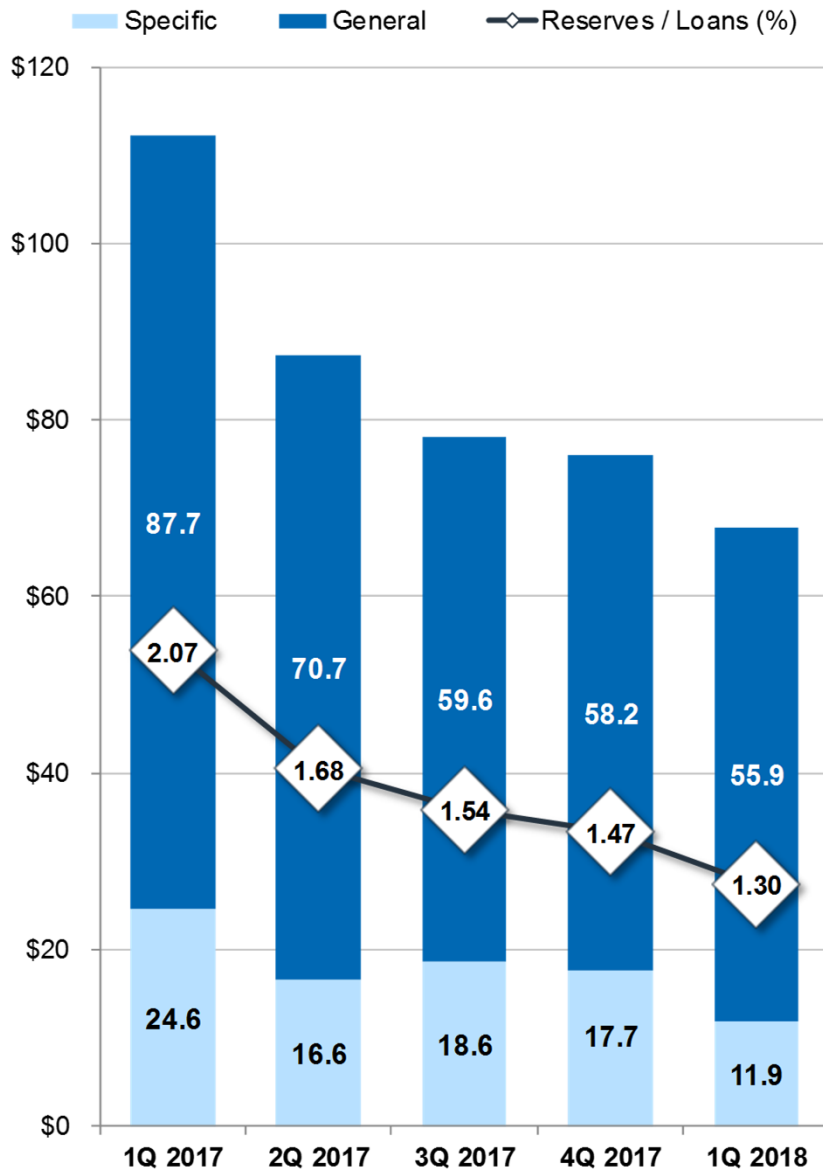
[1] As of March 31, 2018

[2] Other divisions comprised of single family residential loans, consumer and other loans, syndicated lines of credit, and specialty banking divisions including Business Banking, Media & Entertainment, and Public Finance.

Allowance for Loan Losses

Allowance for Loan Losses

(\$ in millions)



1Q 2018 Highlights

- Provision for loan losses of \$3.9 million
 - + Net Charge-offs \$12.0 million
 - + Risk rating migration \$4.4 million
 - + Loss factors \$3.2 million
 - Specific reserves \$5.8 million
 - Changes in portfolio mix, fundings, and loan exits \$9.9 million
- Approximately 95% of charged offs were Enterprise Value or Technology loans with \$8.2 million of specific reserves
- Allowance for loan losses totaled \$67.8 million
 - Down \$8.1 million from the prior quarter
 - 1.30% of total loans
 - Specific reserves of \$11.9 million
- Continue to realize reserve releases as we work through deemphasized and criticized portfolios
- Risk of significant loss given default on individual loans if strategies are unsuccessful

Outlook

Assumes rising interest rates in 2018 and economic health of Opus' West Coast markets

Loans	<ul style="list-style-type: none">• Targeting new loan fundings in 2018 of \$2 billion with quarterly originations ramping through the year• Increasing percentage of C&I loan fundings as Commercial Banking strategy gains momentum and new bankers ramp production
Deposits	<ul style="list-style-type: none">• Anticipate gradually increasing deposit costs in 2018, though slower than loan rates increase
Net Interest Margin	<ul style="list-style-type: none">• Asset sensitive balance sheet benefits from rising rates in 2018• Planned exits in 2018 will have less of a negative impact on loan yield• Targeting NIM to gradually increase to a range of 3.20% to 3.25% by year-end 2018
Noninterest Expense	<ul style="list-style-type: none">• Disciplined expense management in 2018 to increase operating leverage• The resolved legal matter had a \$750,000 per quarter professional services expense run rate that will not be incurred going forward
Efficiency Ratio	<ul style="list-style-type: none">• Gradual improvement with a goal of being below 65% efficiency ratio in 2018
Credit Quality	<ul style="list-style-type: none">• Continued reduction in the remaining balances of targeted, deemphasized, and problem loans• Continue to enhance our existing risk management infrastructure
Tax Rate	<ul style="list-style-type: none">• Estimate effective tax rate of approximately 25% in 2018
Dividend	<ul style="list-style-type: none">• Will evaluate dividend commensurate with Opus' earnings and profitability



[OpusBank.com](https://www.OpusBank.com)

Reconciliation of Non-GAAP Financial Measures

Non-GAAP tangible book value per as converted common share

(unaudited)

(\$ in thousands, except share amounts)	As of		
	March 31, 2018	December 31, 2017	March 31, 2017
Tangible equity:			
Total stockholders' equity	\$1,022,378	\$1,023,464	\$985,628
Less:			
Goodwill	331,832	331,832	331,832
Other intangible assets, net	43,321	44,800	49,239
Tangible equity	647,225	646,832	604,557
Shares of common stock outstanding	36,001,581	35,915,159	37,218,374
Shares of common stock to be issued upon conversion of preferred stock	1,555,550	1,555,550	30,600
Total as converted shares of common stock outstanding ⁽¹⁾	37,557,131	37,470,709	37,248,974
Book value per as converted common share	27.22	27.31	26.46
Tangible book value per as converted common share	17.23	17.26	16.23

[1] Common stock outstanding includes additional shares of common stock that would be issued upon conversion of all outstanding shares of preferred stock to common stock and excludes shares issuable upon exercise of warrants and options.